



# INTERNATIONAL EGG AND POULTRY REVIEW

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Agricultural Marketing Service

Poultry Programs

Market News Branch

## Organic Poultry Production

In markets where demand for organic crop food has become more widely accepted, demand and production of organic livestock products has also grown. Markets reflecting this trend include the United States and the European Union, and, to a lesser extent, Argentina and Brazil. In these markets, demand for organic dairy and eggs has been strongest, followed by poultry, beef, and pork, respectively.

Over the 1992-1997 period, production of organic laying hens increased to over half a million birds (1,123 percent). In 1997, U.S. production of organic eggs was concentrated in three main regions, the west coast, the southeastern coast, and New England. California accounted for 65 percent of all certified organic laying hens, followed by Virginia (12 percent), Pennsylvania (7 percent) and Ohio (6 percent). North Dakota produced nearly 62 percent of U.S. organic poultry, while New Hampshire and Pennsylvania accounted for 15 and 11 percent, respectively.

French production of organic meat and poultry is growing rapidly. According to Bio Convergence, the French Professional Association for Organic Foods, demand is outstripping supply and retailers are often out of stock. In 1998 meat and poultry accounted for 3 percent of total French organic production.

According to FAS Argentina, demand for dairy and poultry products is strong. In 1998 consumption of poultry was 120,000 kg and eggs were 7,000 dz. Organic production in Brazil is estimated to be increasing at roughly 10 percent per year. Organic poultry and egg production is reported to have reached 550,000 head and 17,000 dozen. None of these products are exported.

Source: USDA/Foreign Agricultural Service (FAS)

## Japanese Powdered Egg Imports (in tons)

|              | Whole Eggs | Powdered Yolks | Powdered Albumen | Total    |
|--------------|------------|----------------|------------------|----------|
| <b>1999</b>  |            |                |                  |          |
| May          | 130.9      | 136.0          | 874.5            | 1141.4   |
| June         | 164.4      | 53.3           | 809.7            | 1027.4   |
| July         | 209.9      | 145.1          | 707.8            | 1062.8   |
| August       | 177.3      | 230.5          | 881.2            | 1289.0   |
| September    | 217.3      | 164.3          | 838.6            | 1220.2   |
| 1999 To-Date | 1784.5     | 1547.3         | 7212.2           | 10,544.0 |
| <b>2000</b>  |            |                |                  |          |
| May          | 267.4      | 214.6          | 787.6            | 1269.6   |
| June         | 175.2      | 149.7          | 776.4            | 1101.3   |
| July         | 171.8      | 158.9          | 743.2            | 1073.9   |
| August       | 258.4      | 227.0          | 825.7            | 1311.1   |
| September    | 131.0      | 173.7          | 600.1            | 904.8    |
| 2000 To-Date | 1,782.0    | 1,452.8        | 7,012.7          | 10,247.5 |

Source: ALIC Monthly Statistics

## Kazakhstan

Kazakhstan's 60,000MT market for poultry and products continues to offer opportunities for U.S. exporters. U.S. chicken leg quarters, which comprise about 85 percent of total poultry meat imports, are expected to remain very popular due to their value and quality. The remaining 15 percent of imports consist of whole birds (mainly from Europe) or parts (mainly from the Russian Federation).

Source: USDA/Foreign Agricultural Service

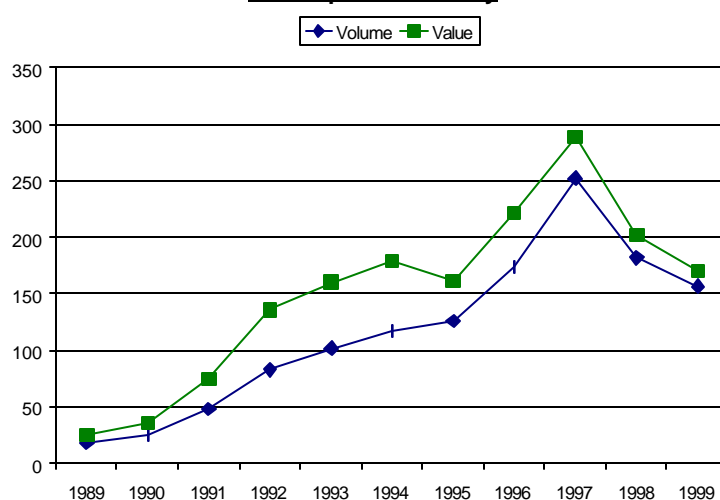
## Dominican Republic

Consumption of imported consumer foods in the Dominican Republic has increased by nearly 25 percent per year during the last eight years and this trend is expected to continue in the near future. The food distribution systems have experienced substantial changes in recent years. Supermarkets are becoming more important at the expense of the traditional system of warehouses and grocery stores. In recent years there has been greater participation of the local and international supermarket chains, which are more prone to sell imported products.

The tourism sector grew by 10.2 percent in 1999. Up to September 1999, there were 46,411 hotel rooms. In 1998, 1.88 million foreigners visited the country (departing from airports). The economic growth of the country, based on the development of the tourist sector, creates a greater demand of high-quality products, where the consumer perceives a higher quality in imported products. In 1998 the Dominican Republic imported 42,670 tons of fresh and frozen chicken. The U.S. share was 37.1 percent and other main suppliers included Italy, Puerto Rico and Brazil. Imports of eggs totaled 3,245, of which 91.5 percent, came from the U.S with most of the balance from Canada and Europe.

Source: USDA/Foreign Agricultural Service (FAS)

## U.S. Exports of Turkey



Volume in metric tons, Value in thousand dollars

Source: U.S. Department of Commerce, USDA/ FAS

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**\*\*\*NOTICE\*\*\***

**LIVE POULTRY SLTRD UNDER INSPECTION**  
**&**  
**INSPECTED EGG PRODUCTS-U.S. & CANADA EXPORT/IMPORT TRADE**

**For week ending 23-Dec-00**

These reports are not available due to holiday schedules in Canada.

The U.S. Fowl slaughter portion of this report is available on the World Wide Web at [www.ams.usda.gov/marketnews.htm](http://www.ams.usda.gov/marketnews.htm).

These reports will be released as soon as possible (01/05/01)

**\*\*\*NOTICE\*\*\***

**“Effective January 5, 2001, all prices and volumes of mechanically separate chicken meat and chicken with added skin will be reported on an FOB shipper dock or equivalent basis so prices can be more accurately compared within and between regions.”**

**CENTRAL REGION** PRICES NEGOTIATED FOR MECHANICALLY SEPARATED CHICKEN IN TRUCKLOT AND LESS THAN TRUCKLOT VOLUMES, CENTS PER POUND FOR DELIVERY WITHIN TWO WEEKS. 29-DEC-00

**CHICKEN PRICES**

|         | -----FROZEN----- |           | -----FRESH----- |           |
|---------|------------------|-----------|-----------------|-----------|
| FAT     | FOB              | DELIVERED | FOB             | DELIVERED |
| CONTENT | DOCK             |           | DOCK            |           |

15% OR LESS

RANGE

-

-

-

-

WTD AVERAGE

0 pounds, this includes 0 pounds for export shipment.

**CHICKEN PRICES, WITH ADDED SKIN**

15% OR LESS

RANGE

-

-

-

-

WTD AVERAGE

0 pounds, this includes 0 pounds for export shipment.

15-20%

RANGE 18.00-19.00 20.00-21.00 11.00-13.00 13.00-14.00

WTD AVERAGE 18.09 20.50 11.70 13.50

1,591,200 pounds, this includes 1,224,000 pounds for export shipment.

20% OR MORE

RANGE

-

-

-

-

WTD AVERAGE

0 pounds, this includes 0 pounds for export shipment.

\* INCLUDES THE FOLLOWING STATES: AL, AR, IA, IL, IN, KS, KY, LA, MI, MN, MO, MS, ND, NE, OK, OH, SD, TN, TX, WI

**EASTERN REGION** PRICES NEGOTIATED FOR MECHANICALLY SEPARATED CHICKEN IN TRUCKLOT AND LESS THAN TRUCKLOT VOLUMES, CENTS PER POUND FOR DELIVERY WITHIN TWO WEEKS. 29-DEC-00

**CHICKEN PRICES**

|         | -----FROZEN----- |           | -----FRESH----- |           |
|---------|------------------|-----------|-----------------|-----------|
| FAT     | FOB              | DELIVERED | FOB             | DELIVERED |
| CONTENT | DOCK             |           | DOCK            |           |

15% OR LESS

RANGE

-

-

17.00

-

WTD AVERAGE

17.00

150,000 pounds, this includes 0 pounds for export shipment.

**CHICKEN PRICES, WITH ADDED SKIN**

15% OR LESS

RANGE 17.00-21.00 - - 16.00

WTD AVERAGE 19.30 16.00

884,000 pounds, this includes 104,000 pounds for export shipment.

15-20%

RANGE 16.00-21.00 - 12.00-14.00 13.00

WTD AVERAGE 18.33 13.14 13.00

2,078,000 pounds, this includes 876,000 pounds for export shipment.

20% OR MORE

RANGE

-

-

13.50

WTD AVERAGE

13.50

160,000 pounds, this includes 0 pounds for export shipment.

INCLUDES THE FOLLOWING STATES: CT, DE, FL, GA, MA, MD, ME, NC, NH, NJ, NY, PA, RI, SC, VA, VT, WV

**NATIONAL YOUNG TURKEY PARTS AND BULK MEAT**, FROZEN (UNLESS SPECIFIED), CENTS PER LB., DELIVERED FIRST RECEIVERS, PART AND FULL TRUCKLOTS AS OF 29 DECEMBER 2000.

Trading slow and demand limited. Trade sentiment generally steady on not fully tested sales. Holiday shortened schedules remain in effect. Winter weather conditions causing shipping and delivery delays. Export inquiry slow to materialize due the holidays, some interest noted from Mexico for prompt arrival. Offerings generally mixed.

**FRIDAY, DECEMBER 29, 2000****EXPORT TRADING**

|  | PRICE<br>RANGE | L.S.T.<br>CODE 1/ | WTD AVG<br>PRICE | VOLUME<br>(000) | WEEKLY<br>WTD AVG<br>PRICE | WEEKLY<br>VOLUME<br>(000) |
|--|----------------|-------------------|------------------|-----------------|----------------------------|---------------------------|
| DRUMSTICKS, TOMS                                 |                | R                 | 23.50            | 80              | 23.50                      | 80                        |
| WINGS FULL-CUT - TOMS                            | 19.50          |                   | 19.50            | 156             | 19.50                      | 156                       |
| WINGS, V-TYPE, TOM<br>TAILS                      |                |                   |                  |                 |                            |                           |
| MECHANICALLY SEPARATED 2/<br>THIGH MEAT - FROZEN |                | R<br>W            | 18.00<br>77.00   | 104<br>80       | 18.00<br>77.00             | 104<br>80                 |

**THURSDAY, DECEMBER 28, 2000****EXPORT TRADING**

|  | PRICE<br>RANGE | L.S.T.<br>CODE 1 / | WTD AVG<br>PRICE | VOLUME<br>(000) |
|--|----------------|--------------------|------------------|-----------------|
| DRUMSTICKS, TOMS                                 | 23.00-24.00    |                    | 23.50            | 80              |
| WINGS FULL-CUT - TOMS                            |                | F                  | 21.82            | 132             |
| WINGS, V-TYPE, TOM<br>TAILS                      |                |                    |                  |                 |
| MECHANICALLY SEPARATED 2/<br>THIGH MEAT - FROZEN | 18.00          | W                  | 18.00<br>77.00   | 104<br>80       |

**WEDNESDAY, DECEMBER 27, 2000****EXPORT TRADING**

|  | PRICE<br>RANGE | L.S.T.<br>CODE 1/ | WTD AVG<br>PRICE | VOLUME<br>(000) |
|--|----------------|-------------------|------------------|-----------------|
| DRUMSTICKS, TOMS                                 |                | F                 | 24.00            | 80              |
| WINGS FULL-CUT - TOMS                            |                | F                 | 21.82            | 132             |
| WINGS, V-TYPE, TOM<br>TAILS                      |                | W                 | 19.00            | 312             |
| MECHANICALLY SEPARATED 2/<br>THIGH MEAT - FROZEN | 77.00          | F                 | 23.00<br>77.00   | 40<br>80        |

**TUESDAY, DECEMBER 26, 2000****EXPORT TRADING**

|  | PRICE<br>RANGE | L.S.T.<br>CODE 1/ | WTD AVG<br>PRICE | VOLUME<br>(000) |
|--|----------------|-------------------|------------------|-----------------|
| DRUMSTICKS, TOMS                                 |                | F                 | 24.00            | 80              |
| WINGS FULL-CUT - TOMS                            |                | F                 | 21.82            | 132             |
| WINGS, V-TYPE, TOM<br>TAILS                      |                | W                 | 19.00            | 312             |
| MECHANICALLY SEPARATED 2/<br>THIGH MEAT - FROZEN |                | F                 | 23.00<br>75.71   | 40<br>280       |

**\*\*\*NOTICE\*\*\***  
**MONDAY, DECEMBER 25, 2000**  
**CHRISTMAS DAY HOLIDAY**  
**NO EXPORT TRADING REPORTED**

1/ CODES FOR LAST SIGNIFICANT TRADE (L.S.T.): M=MONDAY T=TUESDAY W=WEDNESDAY R=THURSDAY F=FRIDAY  
 2/ Product contains 15-20% fat with skin added.

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